

# LEDE FAMILY WINES

EST. 2002 | NAPA VALLEY

## **Remi Cohen** **Chief Operating Officer**

Remi Cohen is the Chief Operating Officer of Lede Family Wines, encompassing Cliff Lede Vineyards in the Stags Leap District of Napa Valley and FEL Wines in the Anderson Valley. Remi directs the winemaking process from vineyard to bottle and is responsible for top quality, small-lot winemaking expressive of appellation and vineyard site. In addition, she oversees the sale of all wines through the hospitality experience and the wine club programs direct to consumer, and throughout the domestic and international markets.

Remi was introduced to Cliff Lede through viticulturist David Abreu, Lede's vineyard architect. The two bonded over a shared vision for sustainable farming, gentle winemaking practices and a no-holds-barred focus on producing the highest quality wines, and in 2012, Remi became director of winemaking and viticulture at Cliff Lede Vineyards. In 2014, Remi was promoted to vice president and general manager of Lede Family Wines.

Prior to joining Lede Family Wines, Remi founded her own viticultural and winemaking consulting company called Vines to Wine, where she worked with Cliff Lede Vineyards since 2010. Before establishing Vines to Wine, Remi was the vice president of operations at Merryvale Vineyards, where she oversaw all of the farming, grower relations and direct to consumer sales programs. Previously, she worked at Bouchaine Vineyards and Saintsbury Winery in their viticulture and vineyard operations departments.

Born and raised in East Brunswick, New Jersey, Remi moved to the West Coast to attend U.C. Berkeley where she received her Bachelor of Science degree in molecular and cellular biology. She then enrolled in the Viticulture and Enology program at U.C. Davis, where she received her master's degree. Remi later completed her M.B.A. at Golden Gate University in San Francisco.

Remi is an advocate of sustainable farming practices and has hosted lectures on sustainability and winegrowing at venues including U.C. Berkeley, U.C. Davis, Commonwealth Club, Society of Wine Educators, and the American Society of Enology and Viticulture. She is on the board of the Napa Valley Grapegrowers and the Stags Leap District Winegrowers Association and is also a Court of Master Sommelier Certified Sommelier.

Remi resides in Napa. When she's not in the vineyard or winery, she enjoys traveling to various wine regions throughout the world, listening to live music and studying world music, dance, and yoga.